

CENTURY

CAST IRON COOKWARE

TO OUR VALUED CENTURY COOKWARE CUSTOMER:

EFFECTIVE JULY 1, 1987

Welcome to the world of Century cast-iron. You won't find a longer line of cast-iron cookware with higher quality anywhere. This new price list/order form is designed to make ordering a snap, too. Take a look. Make your selection. Get ready to enjoy increased sales and profits in cookware.

DISCOUNTS: Orders for 1200 pounds earn a 3% volume discount. Orders for 2500 pounds and up earn a 6% volume discount.

F.O.B. All orders are shipped freight collect from Birmingham, Alabama. Unless freight line is specified, we will ship by the lowest cost carrier to your area who provides dependable service.

CLAIMS: Inspect all shipments at once and note on delivery ticket any visible carton damage. Century cookware is triple-inspected at the factory. Your freight line is responsible for shipping damage.

TERMS: 2% TEN DAYS/NET THIRTY. Unauthorized discounts taken will be billed back.

RETURNS: Returns without prior authorization will be refused. If in anyway dissatisfied with your Century product, please let us know.

SERVICE CHARGES: Orders less than \$100 will require a \$5.00 service charge.

THIS ORDER FORM: Please make your selection, fold on the dotted line, staple and drop in the mail. We pay the postage. You may also phone your order: 800-241-6998.

FOLD HERE

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY CARD

FIRST CLASS PERMIT NO. 1435 BIRMINGHAM, AL

POSTAGE WILL BE PAID BY ADDRESSEE

CENTURY COOKWARE
c/o ASW, INC./BIRMINGHAM STOVE
P.O. BOX 5254
ATLANTA, GA 30307

STAPLE HERE

CENTURY COOKWARE PRICE LIST

The letter "A" in item number denotes polished inside finish.

SKILLETS

ITEM NO.	DESCRIPTION	SPC	SIZE	WT	PACK	CUBE	DISTRIBUTOR PRICE	QTY
3	SKILLET	5006	6-5/8	2	6	0.20	1.79	
5	SKILLET	5011	8-1/8	3	6	0.31	2.37	
6	SKILLET	5016	9-3/8	4	6	0.41	3.04	
8B	SKILLET	5021	10-1/4	5	6	0.52	3.36	
10	SKILLET	5031	12-1/2	7	3	0.53	5.65	
12	SKILLET	5036	13-1/2	7.5	2	0.48	9.29	
14	SKILLET	5041	15	9.5	2	0.59	10.90	
10	CHEF SKILLET	5046	10-1/8	4	6	0.44	4.22	
10	SQUARE SKILLET	5050	10-1/4	5	6	0.61	4.27	
5X5	SMALL FRY SKILLET	5550	5x5	1.25	24	0.41	1.90	
3A	SKILLET	15005	6-5/8	2	6	0.20	2.17	
5A	SKILLET	15010	8-1/8	3	6	0.31	3.00	
6A	SKILLET	15015	9-3/8	4	6	0.37	3.72	
8BA	SKILLET	15020	10-1/4	5	6	0.52	4.15	
8AG	COUNTY SKILLET WITH GLASS COVER	15305	10-5/8	7	1	0.40	8.53	
10A	SKILLET	15030	12-1/2	7	3	0.55	6.70	
12A	SKILLET	15035	13-1/2	8	2	0.49	10.56	
14A	SKILLET	15040	15	10	2	0.63	13.78	
3PCB	3 PC SKILLET SET	5271	6-8&10"	11.5	1	0.23	8.31	

GRIDDLES

8HG	HANDLE GRIDDLE	5126	9-1/8	3	6	0.31	3.58	
8SG	STOVE GRIDDLE	5131	9-3/8	3.5	6	0.31	3.58	
11BG	BREAKFAST GRIDDLE	5123	11-1/4	5.5	4	0.48	5.23	
DFG	DRY FRY NATURAL	5128	11x19	10	1	0.18	10.95	
8AHG	HANDLE GRIDDLE	15125	9-1/8	3	6	0.30	4.38	
DFGA	DRY FRY GRIDDLE	15260	11x19	10	1	0.18	13.94	

CHICKEN FRYERS

8BCFI	CHICKEN FRYER WITH IRON LID	5055	10-1/4	9	4	1.03	7.81	
8BCFI-1	CHICKEN FRYER WITH IRON LID (BOX 1)	5067	10-1/4	9	1	0.33	8.16	
8BCFG-1	CHICKEN FRYER WITH GLASS LID (BOX 1)	5057	10-1/4	8	1	0.33	7.74	
FF	FRENCH FRYER	5255	3 QTS	8	1	0.41	11.58	
8BACFIC	CHICKEN FRYER WITH IRON LID (BOX 1)	15061	10-1/4	9	1	0.33	8.62	
8BACFGC	CHICKEN FRYER WITH GLASS LID (BOX 1)	15060	10-1/4	8	1	0.33	8.09	

DUTCH OVENS AND PANS

8FSP	FLAT STOVE POT	5241	5 QTS	10.5	1	0.37	11.44	
8BDOI-1	DUTCH OVEN WITH IRON LID (BOX 1)	5072	5 QTS	9	1	0.32	9.03	
8BDOI	DUTCH OVEN WITH IRON LID	5070	5 QTS	10	4	0.91	8.60	
8BDOG-1	DUTCH OVEN WITH GLASS LID (BOX 1)	5075	5 QTS	9	1	0.33	8.65	
10DOI	DUTCH OVEN WITH IRON LID	5085	8 QTS	16.5	2	0.99	16.76	
12DOI	DUTCH OVEN WITH IRON LID	5090	10 QTS	21	2	1.27	19.47	
2SP	STEW PAN WITH IRON LID	5171	2 QTS	6	1	0.20	7.26	

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ITEM NO.	DESCRIPTION	SPC	SIZE	WT	PACK	CUBE	DISTRIBUTOR PRICE	QTY.
3SP	STEW PAN WITH LID	5176	3 QTS	8	1	0.36	9.41	
8BADOG	DUTCH OVEN WITH GLASS COVER (BOX 1)	15075	10-1/4	9	1	0.33	9.54	
8BADOI	DUTCH OVEN WITH IRON LID (BOX 1)	15076	10-1/4	10	1	0.33	10.18	

SPECIALITIES

7-S	CORNCOB PAN	5151	6x11	3.5	6	0.16	2.98	
22BSP	BREAD STICK PAN	5160	7x13	6	6	0.33	4.75	
6CBS	CORNBREAD SKILLET	5143	6-1/2	2.5	6	0.36	2.75	
8CBS	CORNBREAD SKILLET	5145	9	4.5	6	0.51	3.99	
11MP	MUFFIN PAN	5155	10x7	5	6	0.26	5.95	
7ES	AEBLESKIVER	5163	7 SECT	3.5	6	0.29	5.95	
8HCCP	HANDLE CORNCOB PAN	5153	8 SECT	4	6	0.6	3.49	
100HG	OVAL HANDLE GRIDDLE	5140	10x7	3	6	0.30	4.38	
25TK	TEA KETTLE	5405	2-1/2 QTS	9.5	1	0.18	14.06	
DP30	ASHTRAY/SPOONHOLDER	12139	3-1/2	0.5	30	0.28	1.13	
DP200	ASHTRAY/SPOONHOLDER	12115	3-1/2	0.5	200	0.62	1.04	

ACCESSORIES

5GC	5 GLASS COVER	5300	8-1/4	1.5	4	0.30	2.63	
6GC	6 GLASS COVER	5305	9-5/8	1.5	4	0.30	3.09	
8BGC	8B GLASS COVER	5310	10-1/4	2	4	0.41	3.33	
8GC	8 GLASS COVER	5315	10-5/8	2	4	0.44	3.73	
8BIC	8B IRON COVER	5321	10-5/8	3.5	4	0.42	3.74	
8IC	8 IRON COVER	5326	10-1/4	4	4	0.42	3.87	
10IC	10 IRON COVER	5331	12-1/2	5	4	0.71	6.41	
12IC	12 IRON COVER	5336	13-1/2	7	4	0.73	7.48	

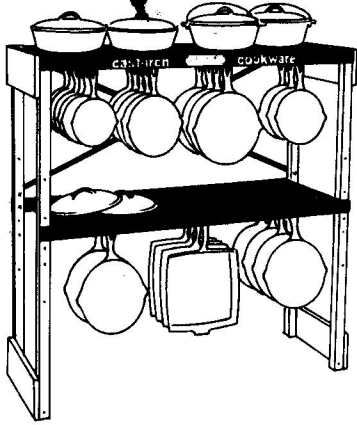
CAMPWARE

10DCO	CAMP OVEN WITH IRON LID	5201	10	13	1	0.52	12.50	
12DCO	CAMP OVEN WITH IRON LID	5206	12	19	1	0.95	17.96	
14DCO	CAMP OVEN WITH IRON LID	5211	14	24	1	1.13	24.09	
10DOI	DUTCH OVEN WITH IRON LID	5085	12-1/2	16.5	2	0.99	16.76	
12DOI	DUTCH OVEN WITH IRON LID	5090	13-1/2	21	2	1.27	19.47	
402	FISH FRYER	5133	2x10x18	10.5	1	0.27	10.65	
404	DEEP FISH FRYER	5135	4x10x18	14	1	0.50	15.23	
403	FRYER LID-RIBBED GRIDDLE	5137	10x18	8	1	0.21	8.50	
11BG	BREAKFAST GRIDDLE	5123	11-1/4	5.5	4	0.48	5.23	

COOKERS

627	CUE CART	5780	28x16-5/8	154	1	12.50	227.69	
420	SPORTSMAN	5775	18x9-5/8	39	1	1.30	36.92	
410	SPORTSMAN	5770	18x9-5/8	37	1	1.20	33.37	
	SPORTEE	5765	16x11	30	1	1.00	24.79	
	MINI SPORTEE	5760	10x8	13	1	0.50	14.52	

THE CENTURY RACK PROGRAM



You'll sell more cookware if you show it. CENTURY CAST-IRON COOKWARE is handsomely displayed on this versatile rack. It sets up without tools in just moments. It'll hold up to 1500 pounds of cookware. Use it as an end-cap, against a wall or as an island display. Special design "S" hooks allows you to set up your own plan-o-gram.

4' Wide x 4' High Display Deal:

FREE with a \$750 order.
\$25 with a \$500 order.
\$50 with a \$350 order.

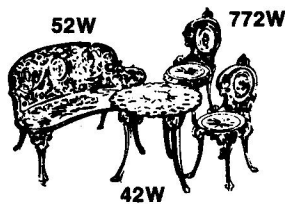
30" Wide x 4' High Display Deal:

FREE with a \$600 order.
\$20 with a \$400 order.
\$40 with a \$350 order.

CENTURY BEST SELLERS PROGRAM: Your Century Representative can provide suggestions of assortments specifically tailored for your geographical area. It's a perfect way to program your rack for profitable sales.

CENTURY QUALITY OUTDOOR CAST IRON FURNITURE:

Program: All outdoor furniture is shipped F.O.B. Birmingham, Al. A dating program for early buyers, Co-op advertising program, and other sales aids are available. Ask for our complete program sheet for outdoor furniture.



SPC	CUBE	WT.	CODE NO.	PRICE	QTY.
252-W Grape Settee	2.0	78 lbs.	03124	82.33	
282-W Grape Arm Chair	1.9	48 lbs.	03121	57.26	
272-W Grape Chair	1.2	39 lbs.	03118	44.26	
242-W Grape Table	1.2	31 lbs.	03115	36.91	
33-W Grape Low Planter	2.1	46 lbs.	03145	64.50	
T-33W Grape Tall Planter	2.1	54 lbs.	03148	68.99	
772-W Classic Adam Chair	2.6	43 lbs.	03212	53.59	
42-W Classic Adam Cocktail Table	2.9	34 lbs.	03215	37.86	
662-W Classic Adam Umbrella Table	3.8	95 lbs.	03224	117.03	
52-W Classic Adam Settee	2.6	75 lbs.	03218	85.41	
642-W Classic Bistro Table	1.7	50 lbs.	03220	55.75	

